

# ShawPittman LLP

*A Limited Liability Partnership Including Professional Corporations*

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DEPT. OF TRANSPORTATION  
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138/23

September 5, 2001

By Hand Delivery

Randall Bennett  
Director, Office of Aviation Analysis  
U.S. Department of Transportation  
Room 6401  
400 7th Street, S.W.  
Washington, D.C. 20590

**Re: Joint Application of Delta, Air France, Alitalia and CSA;  
Docket OST-2001-10429 -13**

Dear Mr. Bennett:

This letter responds to the Department's request for additional clarification of the redactions made on the alliance agreements submitted by Delta with respect to the second category of redactions ("Financial numbers") described in my letter to you dated August 31, 2001.

The redactions in this category all involve numerical information as follows:

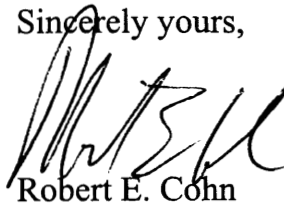
- (1) numbers (including dollar amounts, Euro amounts, French franc amounts, weights (pounds/kilograms);
- (2) percentages (including voting rights percentages, cost allocation percentages, commission amount percentages, percentage of miles);
- (3) mathematical formulas (formulas used to determine liquidated damages, prorate amounts, currency conversion amounts, monthly payment amounts).

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For additional clarification, I am enclosing a table which sets forth a complete list by bates stamped page numbers of all of the category 2 redactions, with a description of numerical information that was redacted.

If you need any additional information, please do not hesitate to call me.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'R. E. Cohn', written over the typed name.

Robert E. Cohn  
Counsel for Delta Air Lines, Inc.

cc: John Varley  
James Coblin  
Michael Goldman  
Richard Mathias  
Allan Mendelsohn  
Bill Bertram

## Description of Numerical Information Redactions

<u>Bates page Number</u>	<u>Description of Redacted Information</u>
00009	( % number)
000010	(\$ amount and Euro amount)
000027	( % amount)
000028	(formula for determining amount of damages)
000049	(voting % and cost allocation %)
000080	(voting % and cost allocation %)
000082	(voting % and cost allocation %)
000089	(\$ amount and Euro amount)
000090	(\$ amount and Euro amount)
000091	(voting % and cost allocation %)
000149	( % number)
000150	(\$ amount and Euro amount)
000159	( % number)
000160	(formula for determining amount of damages)
000176	(voting % and cost allocation %)
000237	(dates and \$ amounts)
000301	(number of miles)
000303	(\$ price for miles)
000307	(number of miles, % of miles, and \$ price for miles)
000309	(\$ price for miles)
000331	(\$ amount)
000344	(\$ amount)
000371	( % commission amount)
000403	(number of miles)
000412	(\$ price for miles and number of miles)
000415	(\$ price for miles)
000466	(\$ amount)
000494	( % commission amount)
000536	(\$ amounts)
013984	(number of miles and % of miles)
013988	(number of miles, % of miles, and \$ price for miles)
013993	(number of miles, % of miles, and \$ price for miles)

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14001	(% amount)
14002	(\$ amounts)
14008	(\$ amounts)
14009	(\$ amounts and fare basis codes)
14010	(\$ amounts and fare basis codes)
14011	(\$ amounts and fare basis codes)
14012	(\$ amount and formulas for determining prorate amounts)
14013	(\$ amounts and formulas for determining prorated amounts)
14014	(% amounts and formulas for determining prorated amounts)
14015	(formula for determining prorated amounts)
14018	(% amounts, formula for determining prorate amounts, Euro amount)
14019	(formula for determining prorated amounts)
14020	(% amounts)
14023	(formula for determining prorated amounts)
14036	(% amount)
14037	(% amount)
14057	(formulas for determining prorated amounts)
14058	(FFR (French Franc) amounts)
14059	(FFR amounts, formula for determining monthly payments, currency conversion formula, formula for determining rate readjustment amounts, % amount)
14060	(KGS (kilograms) amounts)
14068	(% amount)
14074	(% amount)
14079	(\$ amounts)
14080	(weight amount, \$ amounts)
14083	(\$ amounts)
14086	(\$ amounts)
14090	(\$ amount)
14094	(% amount)